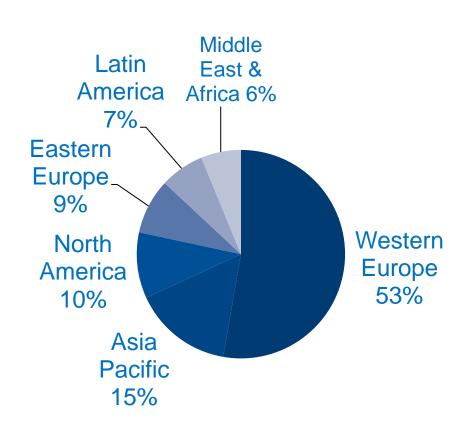
ESCIAAR WORLD RESEARCH



GLOBAL MEMBERSHIP BREAKDOWN



ACHIEVEMENTS 2010

Retention rate 2010

• 88% vs. 84% in 2009

Recruitment rate 2010

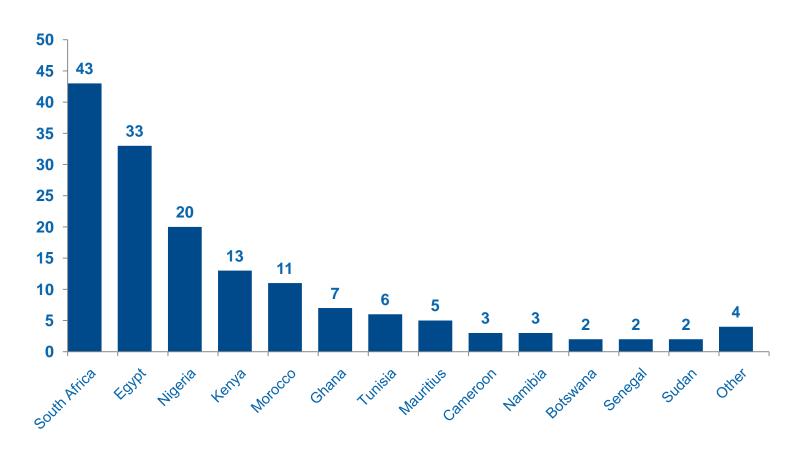
■ 17% vs. 10% in 2009

Graduate & YP membership

50 members



BREAKDOWN OF AFRICA MEMBERSHIP BY COUNTRY





ESOMAR PROFESSIONAL STANDARDS AND PUBLIC AFFAIRS



PROFESSIONAL STANDARDS: MAINTAINING CONSUMER TRUST

Researchers have always understood that they depend on the willing cooperation of participants. Over the last 50 years we have seen a transition from face-to-face, to phone, to online to passive collection of data.









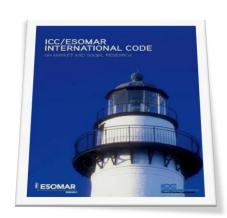
Growing consumer concerns over:

- Privacy
- Loss of control over personal data
- Who collects it, where is it stored, who has access and what it is used for



PROFESSIONAL STANDARDS: MAINTAINING CONSUMER TRUST

- Demonstrate researchers' recognition of ethical & professional responsibilities
- Differentiate from other sectors
- Codes/Guidelines provide an additional layer of consumer protection & clarify our obligations
- 58 national associations in 47 countries & 2 international associations have adopted or endorsed the ICC/ESOMAR Code
- ESOMAR is stepping up its complaints handling system and ability to sanction members who breach the code







PUBLIC AFFAIRS: IMPORTANCE AND MISSION

WHY DO PUBLIC AFFAIRS MATTER TO ESOMAR AND MARKET RESEARCH?

Satisfaction survey 2010: Representation to regulators is the top priority for members

Greater consumer sensitivity and media coverage on privacy issues

Increased regulator scrutiny on the effectiveness of self regulatory systems

Raise awareness of the benefits of MR & its contribution to business & society

Defend MR from inappropriate regulations especially online

Preserve freedom to conduct market, social & opinion research

Need global perspective as legislators harmonise regulations internationally

Create new bridges & work more closely with associations & companies

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